



## Summit Club Partner Program

Expand your customer base with new opportunities in the fast-growing broadband wireless market. Mountain Secure Systems is dedicated to successful, long-term partnerships, helping our partners and their customers take advantage of the benefits of wireless broadband communication. The MSS Summit Club Partner Program provides tailored training, tools, support and more to qualified resellers and distributors.

MSS's line of Multi-Function wireless devices offers the greatest amount of flexibility to customers. The performance, technology and economics of Summit devices are an unbeatable combination, from installation through on-going operations and support.

The MSS Summit Club Partner Program is tiered according to sales and technical expertise, with a focus on keeping our partners successful with the industry's best products and solutions, as well as comprehensive sales, marketing, demo, training and certification programs. Program benefits increase according to commitment levels. Here's how to take advantage of all there is to offer:



### **Silver Partner:**

Get started quickly and easily at the Silver Partner level. Qualifying wireless partners receive product discounts, and have access to exclusive online training, educational and promotional materials, as well as MSS Wireless Partner Network support personnel.



### **Gold Partner:**

An increase in commitment levels brings additional program benefits. With demonstrated Summit expertise and an established MSS distributor relationship, Gold Partners receive greater product discounts across the full range of Summit products and services. To help you stay current on the latest products and technologies, demo equipment is available at substantial discounts.



### **Platinum Partner:**

As major players in the wireless solution space, Platinum Partners demonstrate significant purchase capabilities and expertise. In turn, Platinum Partners receive maximum Summit Reseller Partner benefits, including product and service discounts and pre- and post-sales training and support.

The MSS Summit Club Partner Program welcomes all partners, regardless of size and market reach. MSS embraces all types of partners delivering resources and benefits that align with your business model and relationship. The demand for broadband wireless communication is growing quickly. Sign up today and start enjoying the benefits of always-on, high-speed connectivity.

### **Distributors:**

The MSS Summit Club Partner Program also offers opportunities for domestic and worldwide distributors. Qualifying criteria include vertical expertise, geographic capabilities and financial strength. Contact Mountain Secure Systems at 303.678.9898 for more information.



Reseller Program Levels			
	Silver	Gold	Platinum
Program Benefit			
Exclusive Web Portal	●	●	●
Newsletter	●	●	●
Go to Market Sales Tools	●	●	●
Technical Sales Tools	●	●	●
Professional Development of Joint Customer Success Stories	Based on Availability and Eligibility	Based on Availability and Eligibility	Based on Availability and Eligibility
Logo Usage – Web and printed material	●	●	●
Access to MSS Leads		●	●
Mountain Secure Systems Wireless Products			
All MSS Wireless Products		●	●
Discounted Demo Equipment		●	●
MSS On-Site Sales Support		●	●
Qualifying Criteria			
Approval by MSS	●	●	●
One or More Staff Engineering Trained by MSS		●	●
Existing Agreement with MSS Distributor		●	●
Ability to Purchase Significant Product Annually			●

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To become a Summit Club Partner, or for Distributor information, please call 303.678.9898, or visit our Wireless Network Solutions Partner page on the web at MountainSecureSystems.com.



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